

# Managed Asset Portfolios MAP GLOBAL BALANCED

STRATEGY OVERVIEW | INCEPTION : 07/31/2001

Information & Performance Data as of 4<sup>th</sup> Quarter 2023





### About Us

Managed Asset Portfolios (MAP) is an independent SEC-registered investment advisory firm with a commitment to global value investing. With successful beginnings as a single-family investment office for one of the wealthiest families in North America, we opened our doors to outside investors in 2001. Today we proudly service families, family offices and institutions.



### MAP Founded in 2000

Michael Dzialo, President & CIO, founded Managed Asset Portfolios in 2000 as the investment arm of a single-family office for a Forbes 400 individual.

### **Industry Recognition**

MAP has been awarded multiple PSN Manager of the Decade awards, recognizing its consistent track record.

### Independently Owned

MAP is 100% independentlyowned with incentives for key employee retention.

### **25 Years of Experience**

The portfolio management team of Michael Dzialo, Karen Culver and Pete Swan have worked together for more than 25 years.

Managed Asset Portfolios, LLC claims compliance with the Global Investment Performance Standards (GIPS®). To obtain a GIPS Report and/or policies for valuing investments, calculating performance, and preparing GIPS Reports visit our website at: <u>www.managedassetportfolios.com</u> or call us directly at (248) 601-6677. For detailed performance information, please see GIPS Report on page 34 of the Appendix. For detailed information on awards, please see the Awards Disclosure on page 37.

# Portfolio Management Team



MANAGED ASSET PORTFOLIOS



### Michael S. Dzialo

### President & Chief Investment Officer

### 36+ Years of Investment Experience

Michael's leadership and entrepreneurial spirit, grounded in more than a quarter century of investing experience, was instrumental in the founding of Managed Asset Portfolios and the building of a successful and growing team – the backbone of the firm's current and continued success. Michael leads the Portfolio Management team, guides the strategic direction of MAP and sets the tone for our culture of excellence.



Karen M. Culver

### Senior Portfolio Manager

### 32+ Years of Investment Experience

Karen joined MAP in 2001. As a Senior Portfolio Manager, she shares responsibility for researching new investment ideas as well as current portfolio holdings with a focus on health care, consumer, retail, utility sectors, among others. By focusing on potential growth drivers and cash flows, she examines the financial conditions of companies around the globe. Karen also assists in the interpretation and projection of market and economic conditions.



Peter J. Swan Portfolio Manager, International Equities

### 30+ Years of Investment Experience

Pete joined MAP in 2002 as a Senior Portfolio Manager. With a sincere passion for the markets and thorough knowledge of financial analysis, business development, strategic planning and capital markets, Pete focuses on analyzing International Equities, scouring the globe for undervalued securities in Developed & Emerging Markets.

### Zachary S. Fellows, CFA

### Portfolio Manager & Senior Research Analyst

### 9+ Years of Investment Experience

Zack joined MAP in 2015. As a Portfolio Manager/Senior Research Analyst, he is responsible for researching and analyzing companies, sectors and economic trends. Zack earned a bachelor's degree in finance from Wayne State University where he graduated with Summa Cum Laude honors. Zachary is a Chartered Financial Analyst and a member of the CFA Society of Detroit.

### John F. Dalton, CFA

### Assistant Portfolio Manager

### **31+ Years of Investment Experience**

John earned a bachelor's degree with a finance specialization from Marquette University and an MBA from the University of Chicago. John is a Chartered Financial Analyst and a member of the CFA Society of Chicago.

# Why Invest with MAP



### MANAGED ASSET PORTFOLIOS



### **Investment Strategy**

Our strategy is designed to protect capital during drawdowns which serves as the foundation for our historically strong risk-adjusted returns.



### **Global Value Manager**

We are focused on finding opportunities in securities that meet our market capitalization requirements in U.S., international and emerging markets.



### Portfolio Diversification

Portfolios are highly concentrated, with ideas sourced using fundamentals, our proprietary thematic overlay and our catalyst-driven process.



### "We eat what we cook"

We invest alongside our clients.





# Managed Asset Portfolios

**Investment Philosophy & Process** 

# Investment Philosophy



### MANAGED ASSET PORTFOLIOS



### Value Philosophy

We believe in using a multifaceted valuation process that looks to enter securities prior to catalyst driven inflection points. This allows us to find securities that are not in the typical value universe.



### Short Term Inefficiencies

The market often has shortterm inefficiencies, pricing great companies at a discount. MAP aims to exploit these periodic dislocations, utilizing stockspecific catalysts, with the objective of unlocking value over time.



### Active Management

We are an active manager. This enables us to invest in the companies that we believe have secular tailwinds, strong fundamentals and attractive valuations, rather than being influenced by benchmark composition.



### Competitive Advantage

Our goal is to build a portfolio that generates strong risk-adjusted returns by capitalizing on our successful investment process, deep intellectual capital, and experienced investment team.

# Equity Investment Process



MANAGED ASSET PORTFOLIOS

## The Foundation of Our Investment Process



As an active manager, we do not want to dilute our best investment ideas.

Identify a Catalyst(s) - Avoid the Value Trap

Low priced stocks can remain at low levels for extended periods. To avoid that "value trap," we look for potential catalysts that will unlock equity value.

### **03** Conduct In-Depth Fundamental Research - Buy Good Businesses

04

Take a deeper dive into the fundamentals. Apply appropriate models to calculate intrinsic values and margins of safety.

# **02** Developing Global Themes - Focus on the Structural & Avoid the Cyclical

Identify sectors and industries which will benefit from structural tailwinds and avoid those facing structural headwinds.

### **01** Define The Investable Universe Using Our Value Philosophy

Run quant screens to eliminate securities that do not fit our value, liquidity, size or geographical parameters.



# **Equity Investment Process**

# **Quantitative Screening**



MANAGED ASSET PORTFOLIOS

1,000

### **Viability Evaluation**

Evaluate each continent and country around the world to determine the viability of investing capital there based on economic, political, liquidity, logistical, and regulatory factors. Our process currently eliminates direct investment in Russia, China, most of Latin America, and Eastern Europe.

### **Security Selection**

Fliminate securities that are below a certain market cap, liquidity or free-floating shares outstanding.

5,000

### **Value Parameter**

Apply our proprietary combination of value parameters to eliminate securities that do not fit within our investment philosophy.

150-200

### **Investment Universe**

These screens and filters trim our initial investment universe from more than 20,000 securities down to approximately 5,000.

Investable Universe (20,000+)

**Quantitative Screening** 

30-40

# Equity Investment Process **Thematic Filters**

### Objective

Identify existing and emerging trends in the macroeconomic environment, providing an analytic framework for researching individual sectors, industries and subindustries.

### **Updates**

Thematic filters are updated regularly.





### Themes

Themes are developed by the portfolio management team using a mosaic approach applied to a variety of qualitative and quantitative economic, academic and empirical data sources.

### Focus

Themes focus our research efforts on areas with structural tailwinds.



# Thematic Filters



Our Global Themes	Quantitative Support
Tepid economic activity will continue	Excess mount of public and private debt
Innovation and technology will be a critical differentiator between companies – both positive and negative	Exponential growth rate of new technologies
Contraction of the middle class in developed nations	Excess public debt, Income Inequality
Expansion of the middle class in Asia and Africa	Population growth, lower public and private debt
Inflation above Federal Reserve's 2% target	Excess amount of debt, money supply growth, supply chain dynamics
Long term currency diversification away from U.S. dollar should reduce long term volatility	Easy monetary policies from global central banks

# Country Exposure<sup>\*</sup>



### Managed Asset Portfolios

Risk Country	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023
RISK COULD y	Avg. Wgt.					
Belgium	4.2	4.3	4.4	4.1	4.2	4.5
Canada	3.4	3.5	3.4	3.4	3.4	4.0
Finland	2.7	2.7	2.9	2.7	2.0	
France	9.8	10.9	12.1	11.9	12.8	12.5
Indonesia	2.0	1.6	2.3	1.6	1.4	1.0
Ireland			-	-	-	1.7
Japan	3.3	3.6	3.8	4.2	4.5	4.4
Mexico	0.0	0.0	0.0	1.1	1.1	0.8
South Africa	0.1	0.1	0.1		<u> </u>	-
Switzerland	10.8	11.3	10.2	10.1	9.8	11.1
Thailand	1.5	1.7	1.5	1.9	2.0	2.1
United Kingdom	9.9	10.5	10.0	8.0	5.6	6.4
United States	52.3	49.8	49.3	51.0	53.2	51.4
Total Developed Markets	96.4	96.6	96.1	95.4	95.5	96.1
Total Emerging Markets	3.6	3.4	3.9	4.6	4.5	3.9

\*Positions without values indicate recent positions with a weight of less than one tenth of one percent.

# Equity Investment Process Fundamental Research



### **Ranking Securities**

Rank the top 1,000 companies from securities remaining in our investable universe based on a proprietary ranking process which uses a combination of value, profitability and quality factors, including, but not limited to, price-to-sales, EV/EBITDA, return on assets, gross margins, assets to equity, and EBITDA/interest expense.



### **Identify Opportunities**

Determine which of the highest ranked securities will derive the greatest benefit from the thematic filters.

### **Deep Analysis**

Conduct a deep dive on the companies encompassing product offering, industry dynamics, competitive pressures, financials, supply chain and management.

### **Multiple Valuation**

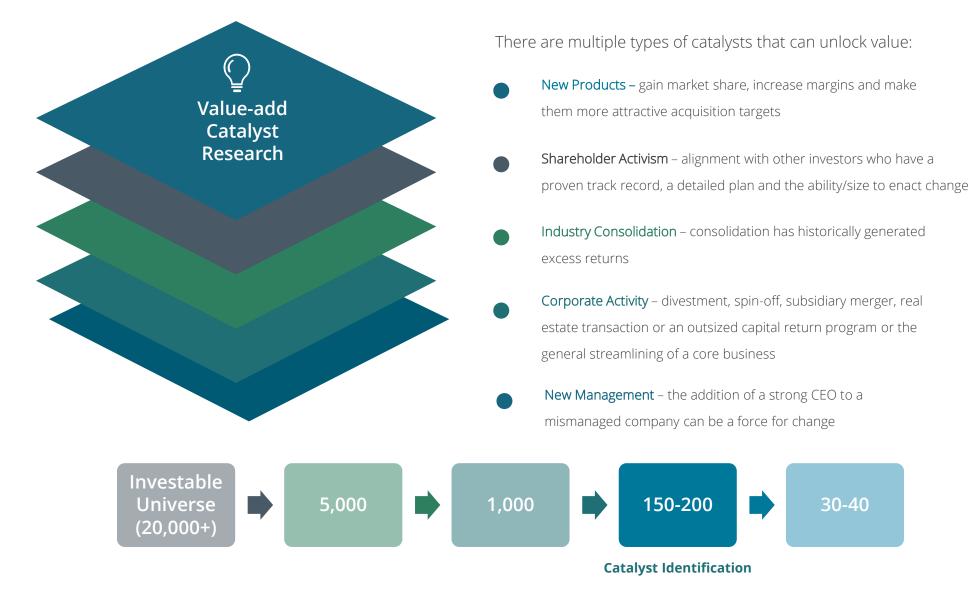
Take a multiprong approach using different valuation approaches to determine a target valuation for each equity security.



# **Equity Investment Process Catalyst Identification**



We avoid the "Value Trap" by identifying specific value-add catalysts through our research prior to portfolio inclusion.  $\checkmark$ 



30-40

# Equity Investment Process

## **Portfolio Construction**



### MANAGED ASSET PORTFOLIOS



Opportunities are determined as "catalytic" when they have potential to unlock the hidden value and force the market to reprice the stock to its intrinsic value.

### APPROVAL OF INVESTMENT COMMITTEE

A majority vote of our investment committee determines whether stocks are added or removed from the portfolio, with the committee member recommending the portfolio activity abstaining from the vote. . .

Watch List 150 – 200 Stocks

### VALUATION BECOMES ATTRACTIVE

Add securities when their prices are at discounts to their intrinsic values plus attractive margins of safety.

Portfolio 30 – 40 Stocks

# Equity Investment Process

### MANAGED ASSET PORTFOLIOS

# **Risk Management**



### **Portfolio Constraints**

- Limit sector weights to 30 percent
- Limit emerging markets exposure to 15 percent
- Limit maximum amount invested in a single non-U.S. country to 20 percent
- Limit total amount invested outside the U.S. to 65 percent
  - We typically have an exposure of 40-60% to the U.S
- Generally limit small-cap securities to 2 percent (at cost) and large cap to 5 percent (at cost)
- Initial position sizes driven by conviction level/risk level/volatility of catalyst





- Analyze individual company risks, portfolio volatility, factor exposure, liquidity risks, valuations, and macroeconomic conditions to ensure portfolios continue to have the risk-return characteristics that are consistent with our stated investment philosophy.
- Proactively run scenario analysis and value-at-risk (VaR) studies to estimate how market events could impact portfolios.



### Communication

 Client constraints and exclusions – we faithfully manage portfolios that are in compliance with client guidelines.

# **Investment Process**

# Sell Discipline



When	We		
A stock trades at "premium" to intrinsic value	Review	and	Sell
A company experiences other-than-temporary deteriorating fundamentals	Review	and	Sell
Catalyst(s) have been realized or eliminated	Review	and	Sell
If a stock has a TTM total return of -35% and is underperforming the benchmark by 15%	Review	and	Take Action
If the required action is to add to the position, the company has four quarters to demonstrate the drawdown is temporary	Hold	and	Sell if not temporary
If the stock subsequently reaches a TTM total return of –45% and is underperforming the benchmark by 20%	Take Immediate Action	and	Sell

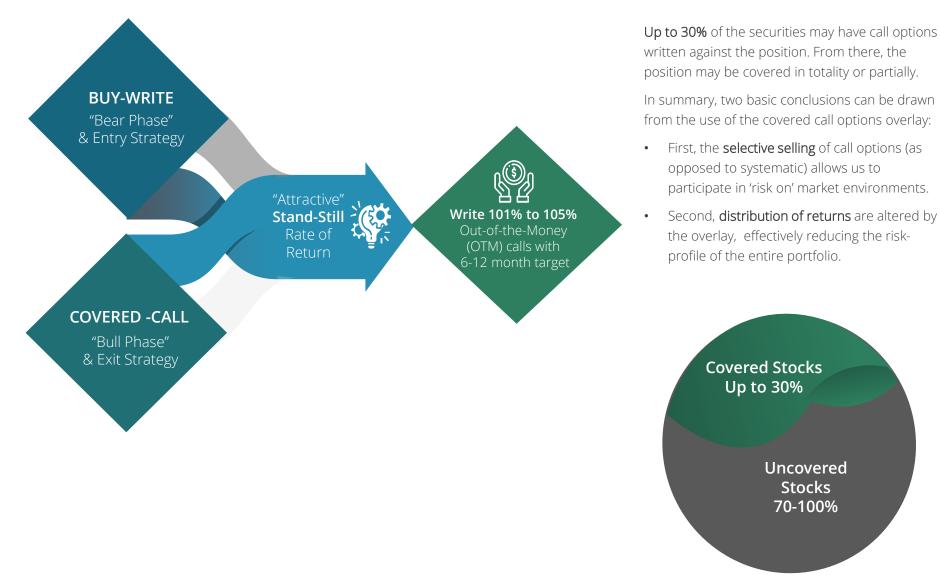
Outsized, short-term emotional factors, such as the Great Financial Crisis, COVID-19 Pandemic, or industry sector euphoria (extreme speculation), for example, that sometimes cause significant market disruption, may cause the Investment Team to deviate from this sell discipline.

# **Investment Process**



# **Option Overlay**

The goal of MAP's option overlay is to **mitigate risk**, **generate income** and **reduce the volatility** of portfolio returns. The covered call options overlay is non-systematic.

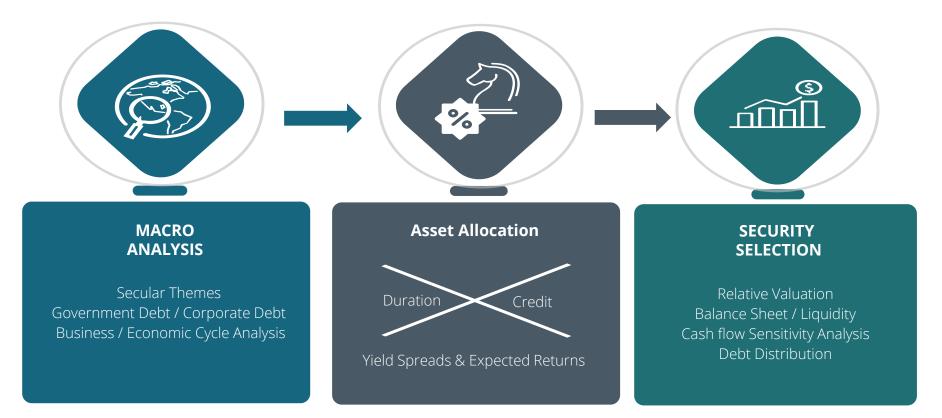




MANAGED ASSET PORTFOLIOS

"We do our homework and don't rely strictly on the rating agencies." Michael Dzialo, Chief Investment Officer

### PORTFOLIO CONSTRUCTION PROCESS





# MANAGED ASSET PORTFOLIOS

### **Secular Themes**

Similar to our equity research process, identifying secular themes is critical in developing a research framework to assist in analyzing the fixed income asset class.



### **The Federal Reserve**

Because of the events since the Great Financial Crisis, the actions of the Fed must be incorporated into any fixed income investment process. Unfortunately, the Federal Reserve has at times become disconnected from economic reality which is why this extra layer of the process is required.

### **Business Cycle**

Ouantitative and qualitative research help us determine where the Global and U.S. Economies are at in the business cycle. These cyclical trends help determine the health of consumers, corporations and sovereign governments. It also flows through to the actions of key decision makers such as the Federal Reserve and Federal Government as they respond to changes in economic growth and inflation with monetary and fiscal policy.

## **Fixed Income Asset Class Exposure**



MANAGED ASSET PORTFOLIOS

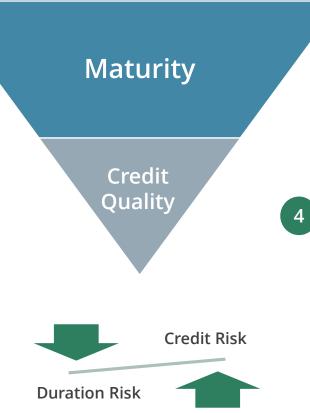
### 1

### Asset Class Exposure

Determineourmodelweightingoffixedincomebasedonrisk/rewardofassetclass versusequities andcash.

3

### **Credit Quality Profile** Compare the spread premiums available to the different credit tranches (AAA-CCC+) relative to one another, history and the economic environment.



Asset Allocation

### Maturity / Duration Profile

We determine the appropriate level of acceptable duration risk relative to the yield of the bond. The key question we ask: is the extra yield premium worth the risk of principal loss if yields in the market go higher.

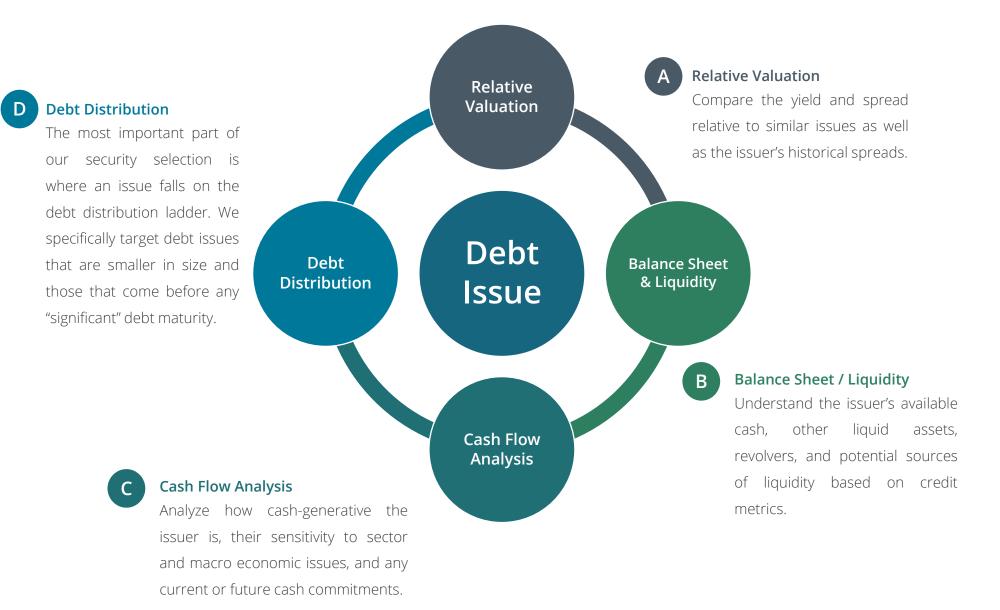
### Trade-Offs

2

Much like our equity process, we look to balance risk and reward within our fixed income process. When faced with periods of extremely low rates, our average credit rating and duration tend to decline, thereby achieving more attractive yields relative to the market. Conversely, during periods of higher rates, our average credit quality and duration tend to increase.



## **Security Selection**



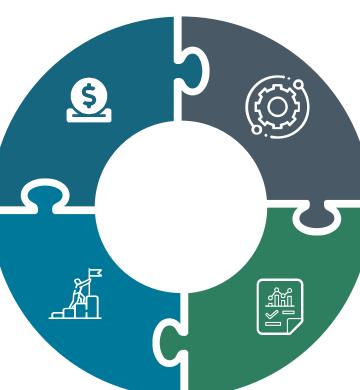
# Portfolio Structure

### **Asset Allocation**

We utilize bottom-up analysis to determine top level asset allocation between equities and fixed income. The benchmark is 50% MSCI ACWI and 50% ICE BofA 1-3 Year AAA-A U.S. Corporate Index; however, the equity allocation can range from a low of 30% to a high of 70%.

### **Short Ladder Approach**

The careful selection of individual fixed income securities allows for the structure of a short-term ladder approach for the composite's bond allocation. On average the maturity profile ranges from three months to three years at any one point in time, with bonds typically maturing every few months.





### **Benchmark Agnostic**

We are benchmark agnostic in our approach to both equity and fixed income security selection. In equities, this allows us to deviate in both sector and geographical allocations. In fixed income, this allows us to deviate from the benchmark in both maturity and credit quality.

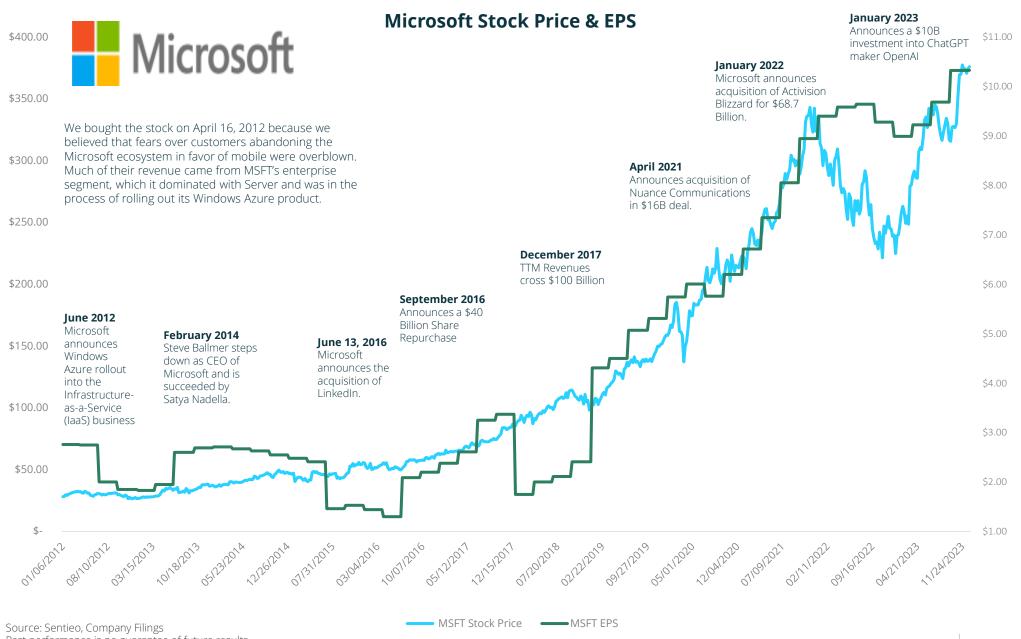
### Security Type

The portfolios typically consist of 30-40 equities and 15-25 debt securities. This can include: domestic equities, foreign equity ADRs, local foreign equities, U.S. Treasuries, investment grade corporate debt, high yield corporate debt, TIPS, and covered call options.

# **Process Applied**



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Past performance is no guarantee of future results.





MANAGED ASSET PORTFOLIOS

### **TTEK Stock Price & EPS**



Source: Sentieo, Company Filings Past performance is no guarantee of future results.



# Managed Asset Portfolios

Performance

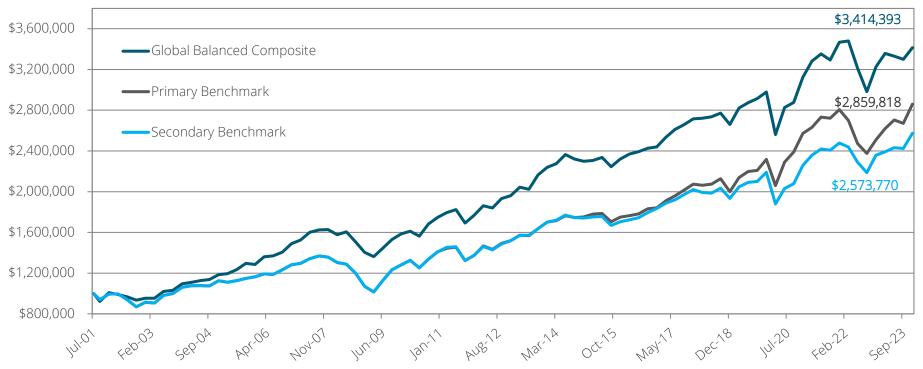
# Global Balanced Composite Performance



MANAGED ASSET PORTFOLIOS

### Growth of a \$1,000,000 Investment

(since inception, net<sup>†</sup>)



Strategy	Quarter	YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception 07/31/2001
MAP Global Balanced Composite (Gross)	3.74%	6.91%	6.91%	4.04%	6.17%	5.96%	5.35%	6.57%
MAP Global Balanced Composite (Net) <sup>†</sup>	3.48%	5.87%	5.87%	3.01%	5.12%	4.91%	4.31%	5.63%
Primary Benchmark	7.09%	14.01%	14.01%	3.60%	7.41%	6.49%	5.33%	4.80%
Secondary Benchmark	6.19%	9.17%	9.17%	4.48%	5.88%	4.96%	4.24%	4.30%

<sup>1</sup>Results are presented net of actual fees until December 31, 2005; from January 1, 2006 through the present, net composite results are presented net of highest fee. Effective 01/01/2011, the composite's benchmark is 50% ICE BofA 1-3 Year AAA-A U.S. Corporate Index (Formerly known as the Merrill Lynch U.S. Corp A-AAA Rated 1-3 Yr. Total Return Index) / 50% MSCI ACWI. Prior to 01/01/2011, the benchmark was 50% Merrill Lynch U.S. Corp A-AAA Rated 1-3 Yr. Total Return Index / 50% S&P 500. Effective 06/30/2020, the secondary benchmark is 50% ICE BofA 1-3 Year AAA-A U.S. Corporate Index (50% S&P 500 prior to 01/01/2011). The addition of the secondary benchmark is 50% ICE BofA 1-3 Year AAA-A U.S. Corporate Index (50% S&P 500 prior to 01/01/2011). The addition of the secondary benchmark is from our belief that the MSCI ACWI value Index is complementary to the MSCI ACWI Index in that the MAP Global Balanced Composite's portfolio composition is formed through a process centered around value investing techniques.

Gross returns do not reflect the deduction of investment advisory fees and expenses, the impact of fees and expenses on performance, or the compounded effect on performance of not deducting fees and expenses. Actual returns will be reduced by advisory fees and any other expenses incurred in the management of an account. Investment advisory fees are described in MAP's Form ADV, Part 2A, Item 5. See page 34 for additional net performance data which reflects the impact of fees and expenses on returns.

Past performance is no guarantee of future results.

# Global Balanced Composite Performance



MANAGED ASSET PORTFOLIOS

Strategy	MAP Global Balanced Composite (Gross)	MAP Global Balanced Composite (Net) <sup>†</sup>	Primary Benchmark	Secondary Benchmark
2023	6.91%	5.87%	14.01%	9.17%
2022	-6.06%	-6.99%	-10.62%	-4.86%
2021	12.12%	11.01%	9.11%	9.81%
2020	5.90%	4.86%	10.99%	3.07%
2019	13.11%	11.99%	15.85%	13.20%
2018	-1.08%	-2.08%	-3.56%	-4.22%
2017	12.40%	11.28%	12.63%	10.08%
2016	6.24%	5.17%	5.26%	7.62%
2015	1.97%	0.97%	-0.14%	-2.05%
2014	3.67%	2.64%	2.97%	2.40%
2013	15.31%	14.16%	12.03%	11.96%
2012	11.98%	10.87%	10.44%	10.28%
2011	2.29%	1.27%	-2.40%	-2.33%
2010	11.25%	10.17%	10.04%	10.04%
2009	14.31%	12.91%	19.40%	19.40%
2008	-12.91%	-13.79%	-21.05%	-21.05%
2007	10.36%	9.30%	5.90%	5.90%
2006	17.11%	15.97%	10.11%	10.11%
2005	9.12%	8.49%	3.51%	3.51%
2004	8.64%	8.12%	6.13%	6.13%
2003	15.36%	14.90%	15.83%	15.83%
2002	-5.30%	-5.54%	-7.94%	-7.94%

<sup>1</sup>Results are presented net of actual fees until December 31, 2005; from January 1, 2006 through the present, net composite results are presented net of highest fee. Effective 01/01/2011, the composite's benchmark is 50% ICE BofA 1-3 Yr. Total Return Index / 50% MSCI ACWI. Prior to 01/01/2011, the benchmark was 50% Merrill Lynch U.S. Corp A-AAA Rated 1-3 Yr. Total Return Index / 50% MSCI ACWI. Prior to 01/01/2011, the benchmark was 50% Merril Lynch U.S. Corp A-AAA Rated 1-3 Yr. Total Return Index / 50% MSCI ACWI. Prior to 01/01/2011, the benchmark was 50% Merril Lynch U.S. Corp A-AAA Rated 1-3 Yr. Total Return Index / 50% MSCI ACWI Value Index (50% S&P 500 prior to 01/01/2011). The addition of the secondary benchmark is 50% ICE BofA 1-3 Year AAA-A U.S. Corporate Index / 50% MSCI ACWI Value Index (50% S&P 500 prior to 01/01/2011). The addition of the secondary benchmark stems from our belief that the MSCI ACWI Value Index is complementary to the MSCI ACWI Index in that the MAP Global Balanced Compositie's portfolio composition is formed through a process centered around value investing techniques.

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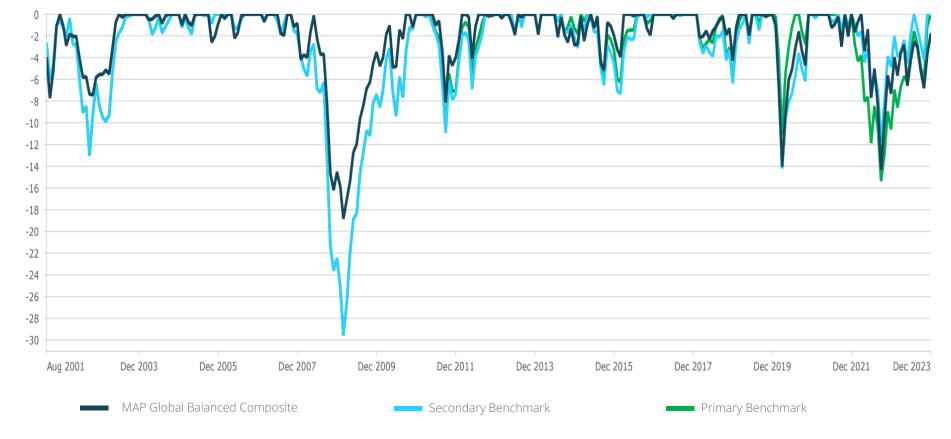
Past performance is no guarantee of future results.

# **Protecting Capital**



## **During Major Drawdowns**

- Our portfolios are constructed to produce lower volatility than the benchmark and protect capital during drawdowns.  $\checkmark$
- The portfolios are then poised to deliver strong risk-adjusted returns during a market cycle as our starting capital is higher  $\checkmark$ than the benchmark once the recovery begins.



Monthly Drawdown - Since Inception (Net)

Graph Source Data: Net, Monthly Returns as of 12/31/2023.

Graph Source: Zephyr®. Statistical performance data has been obtained from sources deemed reliable but are in no way guaranteed by us as to their accuracy. Monthly returns are presented net of fees. Investment advisory fees are described in MAP's Form ADV, Part 2Å, Item 5. Past performance is no guarantee of future results. This is not a solicitation by us to buy or sell a particular security. There is no guarantee that any investment will achieve its objectives, generate profits, or avoid losses

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# Performance



# **Strong Risk-Adjusted Returns**

Monthly Risk/Reward - Since Inception (Net)



Graph Source Data: Net, Monthly Returns as of 12/31/2023, Category: PSN Global/Intl. Balanced

Graph Source: Zephyr®. Zephyr®. Zephyr®. Zephyr®. Zephyr®. Zephyr®. Statistical performance data has been obtained from sources deemed reliable but are in no way guaranteed by us as to their accuracy. Monthly returns are presented net of fees. Investment advisory fees are described in MAP's Form ADV, Part 2A, Item 5. Past performance is no guarantee of future results. This is not a solicitation by us to buy or sell a particular security. There is no guarantee that any investment will achieve its objectives, generate profits, or avoid losses.

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# Peer Group Risk-Adjusted Return Rankings\*

Since Inception (Net) – As Of 12/31/2023

Managed Asset Portfolios



Graph Source Data: Net, Monthly Returns as of 12/31/2023. Peer group is the PSN Global/Intl Balanced (Net) universe. Peer group risk-adjusted return rankings obtained from Zephyr<sup>®</sup> as of February 2, 2024, with 18 managers submitting data since inception. Statistical performance data has been obtained from sources deemed reliable but are in no way guaranteed by us as to their accuracy. Monthly returns are presented net of fees. Investment advisory fees are described in MAP's Form ADV, Part 2A, Item 5. Past performance is no guarantee that any investment will achieve its objectives, generate profits, or avoid losses.

\*The information provided is supplemental and complements the MAP Global Equity Composite GIPS® Report and quarterly <u>Fact Sheet</u>. See page 34 for additional net performance data which reflects the impact of fees and expenses on returns. Descriptive statistics derived from holdings based on the aggregate of individual client portfolios in the composite. Holdings of individual client portfolios in the composite may differ, sometimes significantly, from those shown. Statistics are generated by Zephyr®. Zephyr® uses the ICE BofA U.S. 3-Month Treasury Bill Total Return Index as the risk-free rate for the applicable risk statistic calculations. @02024 Zephyr. All Rights Reserved. The information provided by Zephyre into Zephyr and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Zephyr nor its content providers are responsible for any damages or losses arising from any use of this information.

# Key Takeaways





We apply a proprietary investment process combining bottom-up fundamental analysis with a thematic macro-overlay. Our focus on catalysts helps us to target stocks prior to inflection points.

We manage concentrated portfolios that have demonstrated low volatility and downside protection while managing to capture much of the upside.

The portfolios generated strong risk-adjusted returns on an absolute and relative basis over multiple rolling time frames.





# Managed Asset Portfolios

Appendix



# Firm-Wide Recognition

55	MAP U.S. Multi-Cap Value and Global Balanced Composites Receive PSN "Top Guns Manager of the Decade"	2022
	MAP Global Equity Composite Receives Morningstar 5-Star Overall Rating	2022
	MAP U.S. Multi-Cap Value Composite Receives PSN "Top Guns Manager of the Decade"	2021
	MAP Global Balanced Composite Receives PSN "Top Guns Manager of the Decade"	2019
	MAP U.S. Multi-Cap Value Composite Receives PSN "Top Guns Manager of the Decade"	2018
	MAP Global Equity Composite Receives PSN "Top Guns Manager of the Decade"	2017
	MAP Global Equity Composite Receives PSN "Top Guns Manager of the Decade" For 4 <sup>th</sup> Consecutive Ten-Year Period Year	2015

Awards and recognitions by unaffiliated financial publications should not be construed by a client or prospective client as a guarantee that the client will experience a certain level of results if MAP is engaged, or continues to be engaged to provide investment advisory services, nor should they be construed as a current or past endorsement of MAP or its representatives. Rankings are generally based upon information prepared and/or submitted by the recognized advisor. You should not make an investment based solely upon any such award. Past performance is no guarantee of future results. MAP did not pay a fee for inclusion on any award or recognition list.

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# MAP Global Balanced Composite



## **GIPS Report**

### MAP GLOBAL BALANCED COMPOSITE GIPS® REPORT

		Co	omposite Asset	ts <sup>1</sup>	Annual Performance Results					3-Year Annualized EX-POST Standard Deviation			
Year	Total Firm Assets	USD 9	% of Non-	Number of	Composite			Secondary	Composite			Secondary	
End (millions	(millions)		Fee-Paying <sup>2</sup>	Accounts	Gross	Net	Benchmark	Benchmark	Dispersion	Composite	Benchmark	Benchmark	
2023	1,076	322	1%	576	6.91%	5.87%	14.01%	9.17%	0.79%	10.08%	8.94%	8.33%	
2022	1,004	294	1%	559	-6.06%	-6.99%	-10.62%	-4.86%	0.74%	12.20%	10.70%	10.79%	
2021	1,114	330	1%	538	12.12%	11.01%	9.11%	9.81%	1.13%	9.77%	8.84%	9.62%	
2020	910	308	1%	506	5.90%	4.86%	10.99%	3.07%	1.23%	9.38%	9.46%	9.86%	
2019	892	303	1%	477	13.11%	11.99%	15.85%	13.20%	1.67%	4.60%	5.63%	5.46%	
2018	691	249	1%	399	-1.08%	-2.08%	-3.56%	-4.22%	0.94%	4.59%	5.25%	5.07%	
2017	654	242	2%	373	12.40%	11.28%	12.63%	10.08%	1.34%	5.65%	5.25%	5.30%	
2016	522	210	2%	335	6.24%	5.17%	5.26%	7.62%	1.68%	6.25%	5.62%	5.69%	
2015	436	185	2%	293	1.97%	0.97%	-0.14%	-2.05%	1.65%	6.53%	5.53%	5.67%	
2014	413	185	2%	269	3.67%	2.64%	2.97%	2.40%	1.70%	5.82%	5.53%	5.64%	

<sup>1</sup>For the periods prior to 2017 composite assets are calculated based on composite membership as of 12/31. Composite assets include accounts that enter the composite on 12/31. <sup>2</sup>Net composite results are presented net of highest fee.

MAP Global Balanced Composite seeks to preserve capital while generating current income and moderate long-term capital growth. Investments are allocated between fixed income securities (bonds), combined with selected domestic and foreign stocks and interest-bearing cash resyes, depending upon marks is 50%10 EB ofA 1-3 Year AAA-A U.S. Corporate Indices (50% S&P 500 prior to 01/01/2011), rebalanced monthly. Effective 06/30/2020, the secondary benchmark is a 50/50 blend of the MSCI ACW laule Index (50% S&P 500 prior to 01/01/2011)). The addition of the secondary benchmark istems from our belief that the MSCI ACW laule Index is complementary to the MSCI ACW laule Index (50% S&P 500 prior to 01/01/2011). The addition of the secondary benchmark istems from our belief that the MSCI ACW laule Index is complementary to the MSCI ACW laule investing techniques. Furthermore, when running a regression analysis over the last 10 years, the equity component of the composite has a higher correlation and R2 to the MSCI ACW laule Index than its growth counterpart, the MSCI ACW laule Index than its growth counterpart, the MSCI ACW laule Index that is designed to measure the equity market performance of developed and emerging markets. The ICE BofA 1-3 Year AAA-A U.S. Corporate Index consists of 1076 issues with a weighted average market performance of developed and emerging markets. The ICE BofA 1-3 Year AAA-A U.S. Corporate Index consists of 1076 issues with a weighted average market performance of developed and emerging markets. The ICE BofA 1-3 Year AAA-A U.S. Corporate Index consists of 1076 issues with a weighted average market performance of developed and emerging markets. The ICE BofA 1-3 Year AAA-A U.S. Corporate Index consists of 1076 issues with a weighted average market performance of developed and emerging markets. The ICE BofA 1-3 Year AAA-A U.S. Corporate Index consists of 1076 issues with a weighted index foreign securities exhibiting overall value syle characteristics across 23 Developed Markets countries and 24 Eme

Managed Asset Portfolios, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Managed Asset Portfolios, LLC has been independently verified for the period March 31, 2001 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The MAP Global Balanced Composite has had a performance examination for the periods July 31, 2001 through December 31, 2022. The verification and performance examination reports are available upon request.

Managed Asset Portfolios, LLC is a registered investment adviser. A list of composite descriptions, a list of broad distribution pooled funds and performance results are available upon request. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Non-fee-paying accounts are included in this composite. Composite performance is presented gross of foreign withholding taxes on dividends. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Beginning November 30, 2010, the composite contains wrap/bundled fee accounts. Wrap/bundled fee accounts represent the following percentages of composite assets: 2010: 4%, 2011: 5%, 2012: 4%, 2013: 5%, 2016: 1%, 2011: 1734%, 2012: 1.17%, 2020: 25.05%, 2021: 27.83%, 2022: 32.83%, 2023: 57.00%, Virap/bundled fee accounts pay a fee based on a percentage of assets under management. Wrap fees may include the reinvestment of all income. Beginning November 30, 2010. 4%, 2011: 5%, 2012: 4%, 2013: 5%, 2016: 1%, 2011: 1734%, 2012: 1.17%, 2020: 25.05%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00%, 2021: 27.83%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57.00\%, 2021: 27.83\%, 2023: 57

The management fee is generally 1.00%. Actual investment advisory fees incurred by clients may vary. Wrap fee schedules are provided by independent wrap sponsors and are available upon request from the respective wrap sponsor. Actual wrap fees may vary by wrap sponsor. See Part 2A, Item 5 of Form ADV for more information regarding fees.

The MAP Global Balanced Composite was created and incepted on July 31, 2001.

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<sup>1</sup>Data courtesy of Bloomberg 12/31/2023.



# MANAGED ASSET PORTFOLIOS Definitions & Disclosures





MANAGED ASSET PORTFOLIOS

Alpha: Measures how much of the rate of return on the composite is attributable to the manger's ability to derive above-average returns adjusted for risk.

Beta: Measures the composite's covariance relative to its benchmark.

Dividend Yield: The annual percentage of return earned by an equity investor from the payment of dividends on common or preferred stock.

**Downside Capture Ratio:** Measures the manager's overall performance to the benchmark's overall performance, considering only quarters that are negative in the benchmark. A Downside Capture Ratio of less than 100% indicates a manager that is able to outperform the relative benchmark during down markets.

**Duration:** The approximate percentage change in price for a 100-basis point change in yield. A duration of 5 means that bond's price will change by 5% for a 100-basis point change in yield. Duration is valid only for small changes in yield.

**Intrinsic Value:** Intrinsic value refers to some fundamental, objective value contained in an object, asset, or financial contract. Each model relies crucially on good assumptions. If the assumptions used are inaccurate or erroneous, then the values estimated by the model will deviate from the true intrinsic value.

M-Squared: The measure of the M-Squared risk-adjusted returns of a portfolio, adjusted to match the risk of the market portfolio.

Margin of Safety: When the market price of a security is significantly below our estimation of its intrinsic value, the difference is the margin of safety.

Market Capitalization: Total value of all the issued and outstanding common stock of a corporation.

Maturity: Date at which a debt instrument is due and payable.

Pain Ratio: Compares the added value over the risk-free rate against the depth, duration and frequency of losses.

Price to Book Ratio: The ratio of market price of a company's shares (share price) over its book value of equity.

Price to Earnings Ratio (PE): Price of a stock divided by the trailing twelve months earnings per share.

Price to Sales Ratio: Price of a stock divided by the trailing twelve months sales per share.

R2: Measures the strength of the linear relationship between the composite and its benchmark.

**S&P Rating:** Evaluation of a company's credit history and ability to repay its obligations performed by S&P. An obligation rated 'BBB' exhibits adequate protection parameters. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitment on the obligation.

Sharpe Ratio: The ratio of the return earned over the risk-free rate divided by the variability of the portfolio. It indicates the risk premium return earned per unit of total risk.

Sortino Ratio: The excess return over the risk-free rate divided by the downside semi-variance.

**Treynor Ratio:** The measurement of efficiency utilizing the relationship between annualized risk-adjusted return and risk. The ratio uses "market" risk (beta) instead of total risk (standard deviation).

Turnover: The volume of the composite's holdings that is sold and replaced with new securities annually, expressed as a percentage of the composite's total assets.

**Upside Capture Ratio:** Measures the manager's overall performance to the benchmark's overall performance, considering only the quarters that are positive in the benchmark. An Upside Capture Ratio of more than 100% indicates a manager that is able to outperform the benchmark during up markets.

Yield to Maturity: Annualized rate of return an investor will receive if a debt instrument, such as a bond, is held to maturity.

# Disclosures



### Awards Disclosures:

Awards and recognitions by unaffiliated financial publications should not be construed by a client or prospective client as a guarantee that the client will experience a certain level of results if MAP is engaged, or continues to be engaged to provide investment advisory services, nor should they be construed as a current or past endorsement of MAP or its representatives. Rankings are generally based upon information prepared and/or submitted by the recognized advisor. You should not make an investment based solely upon any such award. Past performance is no guarantee of future results. MAP did not pay a fee for inclusion on any award or recognition list.

The material provided is for information only and is not an offer or recommendation to buy or sell or a solicitation of an offer to buy or sell any security or instrument or to participate in any particular trading strategy. This content is intended for use by qualified investment professionals. Please consult with an investment professional before making any investment decisions using this content.

### Top Guns, Manager of The Decade Award Criteria:

The PSN universes are created using information collected through the PSN investment manager questionnaire and use only gross of fee returns.\* PSN Top Guns investment managers must claim that they are GIPS compliant. Mutual fund and commingled fund products are not included in the universe. Products must have an R-Squared of 0.80 or greater relative to the style benchmark for the latest ten-year period. Moreover, products must have returns greater than the style benchmark for the latest ten-year period and also Standard Deviation less than the style benchmark for the latest ten-year period. At this point, the top ten performers for the latest 10-year period become the PSN Top Guns of the Decade.

\*Gross returns do not reflect the deduction of investment advisory fees and expenses, the impact of fees and expenses on performance, or the compounded effect on performance of not deducting fees and expenses. Actual returns will be reduced by advisory fees and any other expenses incurred in the management of an account. Investment advisory fees are described in MAP's Form ADV, Part 2A, Item 5. For the actual gross and net side-by-side performance data which reflects the impact of fees and expenses on returns please see the MAP Global Equity Composite Fact Sheet, MAP Global Balanced Composite Fact Sheet, and MAP U.S. Multi-Cap Value Composite Fact Sheet.

The complete list of PSN Top Guns and an overview of the methodology is available at <u>https://psn.fi.informais.com/login.asp</u> (select PSN Top Guns from the dropdown and register for complimentary access) or by contracting Margaret Tobiasen at <u>Margaret.tobiasen@informa.com</u> for more details.

The content of PSN Top Guns is intended for use by qualified investment professionals. Please consult with an investment professional before making any investment decisions using content or implied content from PSN Top Guns.

### Morningstar "Star Rating" Criteria:

The Morningstar Rating<sup>™</sup> or "star rating" is calculated for separate accounts with at least a three-year history. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating metrics. The weights are: 100% three-year rating for 36-59 months of total returns, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10- year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period actually has the greatest impact because it is included in all three rating periods. The complete Morningstar star ratings methodology for separate accounts is available at <a href="https://admainnew.morningstar.com/directhelp/FactSheet\_StarRating\_SA.pdf">https://admainnew.morningstar.com/directhelp/FactSheet\_StarRating\_SA.pdf</a>.

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# MANAGED ASSET PORTFOLIOS

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The information contained herein represents our views as of the presentation date. Statistical data has been obtained from sources which we deem reliable but are in no way guaranteed by us as to their accuracy. This does not represent a solicitation by us to buy or sell a particular security.

Past performance is no guarantee of future results. There is no guarantee that any investment will achieve its objectives, generate profits or avoid losses.